

MEDICAL RESOURCES GROUP

PRACTICE SALE DIVISION AND LIST & RECRUIT COMPANY PROFILE 2024



Healthcare Management Consultancy

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Medical Resources Group is a distinguished healthcare management consultancy firm that offers a wide range of solutions to the community and Corporate entities.

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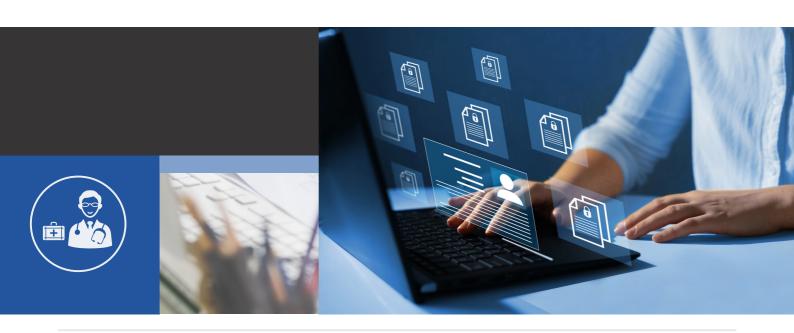


About us



🖟 A Healthcare Management Consultancy

Medical Resources Group is a distinguished **healthcare management consultancy** firm that provides a wide range of solutions to both the community and corporate entities. As a market-leading company, our primary aim is to offer professional, reliable, and timely services. We recognise that the success of healthcare organisations hinges on their ability to attract, develop, and retain exceptional healthcare professionals, and we acknowledge the need for a trusted staffing brand. With this understanding, our various divisions offer a comprehensive range of services to address your workforce management needs. From talent acquisition and workforce planning to strategies for employee engagement and retention, we collaborate closely with you to create effective approaches that optimise organisational performance and promote employee satisfaction, ensuring seamless staffing solutions for healthcare facilities.



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Our vision at Medical Resources Group, as a healthcare management consultancy, is to stand out as the premier partner and catalyst for locum staffing, transformative healthcare talent acquisition and human resources solutions on a global scale. We aspire to create a future where healthcare institutions, professionals, and patients flourish through the influence of exceptional talent and strategic human resources practices. Our goal is to offer seamless and reliable temporary and permanent staffing services, bridging the gap between healthcare professionals and institutions.

Mission

- O1 At Medical Resources Group, our mission as a healthcare management consultancy firm is to emerge as a trusted partner in the healthcare management industry.
- **Q2** We strive to deliver exceptional healthcare management solutions to empower organisations.
- Additionally, we provide outstanding permanent and locum staffing solutions, enabling healthcare institutions to deliver uncompromised, high-quality patient care.



List & Recruit

What we do:

The List & Recruit service revolutionises the way you find top-notch talent as this service is designed to save you both time and money in the recruitment process. This simplifies the recruitment process in two straightforward steps:

1. List:

- You provide us with details about your medical vacancies.
- Our team professionally lists these vacancies on our extensive platform, ensuring maximum visibility.

2. Recruit:

- You take control of the recruitment process.
- Shortlist candidates based on your specific criteria and preferences.
- Engage directly with potential candidates, streamlining the hiring experience.
- Enjoy the cost-saving benefits of paying only for the service of listing your vacancies.

In essence, List & Recruit empowers you to efficiently find the right talent for your team while maintaining control over the selection process and reducing recruitment costs. It's a flexible and effective solution for healthcare institutions seeking a tailored approach to their hiring needs



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For List & Recruit needs, contact us here:

Office Tel.: +27 12 755 3779 / +27 87 012 5015 Office Email: info<u>@medicalresources.co.za</u> Werner Bester Tel.: +27 12 755 3779 / +27 81 324 8207 Werner Bester Email: <u>werner@medicalresources.co.z</u>

Why choose Medical Resources Group for your List & Recruit needs:

- **Cost-Effective**: Cut down on recruitment expenses! With List & Recruit, you only pay for the service of listing your vacancies, putting you in charge of the selection process.
- **Efficiency**: Streamline your recruitment process by directly engaging with potential candidates, ensuring a faster and more tailored hiring experience.
- **Flexibility**: Customise your recruitment strategy by shortlisting candidates who align with your institution's unique needs and values.
- Extensive Reach: Benefit from our vast network and reach a wide pool of qualified medical professionals actively seeking new opportunities.

Listing your vacancy through Medical Resources Group:

- Contact us: Reach out to our dedicated team and let us know about your vacant positions.
- **List**: We'll professionally list your vacancies on our platforms and job portals, ensuring maximum visibility.
- **Recruit**: Take the reins! Shortlist candidates based on your specific requirements and preferences.
- **Success**: Successfully onboard your chosen candidates and enhance your team with the best talent!





PRACTICE SALE MARKETING

What we do?

If you are you a dedicated healthcare professional considering the next chapter in your illustrious career, we understand that selling your medical practice is a significant decision, and we're here to help make the process seamless, efficient, and successful!

We assist in showcasing medical practices on sale on our social media platforms to connect with potential buyers. With our expertise and large network, we transform your practice into a compelling narrative, reaching a wide audience of qualified and interested individuals.

Why choose us?

- 1. Customised online presence and strategies: Our online presence is that strictly tailored for medical professionals, making it much easier to reach your intended audience, and we craft personalised content that highlights the unique strengths and offerings of your practice.
- 2. Maximum Visibility: Leverage the power of social media and email marketing to reach a vast network of healthcare professionals actively seeking new opportunities.
- 3. Confidentiality: We prioritise your privacy and ensure a discreet process, safeguarding sensitive information throughout the sale.
- 4. Experienced Team: Our team possesses the necessary experience in social media and email marketing, ensuring a smooth and successful transition.







For Permanent Recruitment needs, contact us here:

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Website

The process:

- **Initial Consultation:** Begin your journey by reaching out to us for an initial consultation. This is to understand your goals, preferences, and the unique strengths of your medical practice.
- **Tailored Marketing Plan:** Based on the insights gathered, we will craft a personalised marketing plan. This plan will outline the strategies we'll employ to highlight the key features of your practice and attract the right audience.
- Online Presence Optimisation: Our team will work on creating a customised and professionally designed online presence for your practice. This includes dedicated, social media content, and other online platforms that will showcase your practice in its best light.
- Facilitated Connections: Once the marketing efforts generate interest, we actively facilitate connections between you and potential buyers.
- **Legacy Continuation:** Entrust us with the honor of seamlessly transitioning your practice into capable hands. We prioritise honoring your legacy and hard work, ensuring that your practice continues to thrive under new ownership.
- **Post-Sale Support:** Even after the sale is complete, our commitment to your satisfaction doesn't end. We offer post-sale support to you, ensuring a smooth transition period.



Med Manage

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Website

Our services

We offer a tailor made service to suite your practice in the daily and monthly operations.
We have designed a service that benefits both the Medical Practice and the employees of the Practice and to carry the best interested of all parties including your Patient

What entails a practice manager?

- Health Law and Ethics
- Healthcare Marketing
- Managed Care
- Strategic and Operation
- Management
- Financial Management
- Human Resources Healthcare
- Skills development and Soft Skills Training

What is practice management?

What our services cover

- Employee filling.
- Locum List Management.
- Employee Induction Inc. Locums.
- Training Soft Skills.
- Exit Interviews.
- Providing organisational development and structuring expertise.
- Assistance with the administration of performance appraisals.
- Employee training on HR and labour law issues.
- · Assistance with ISO and Skills Audits.
- Remuneration and Employee Benefits Consulting.
- Operational Plan
- HR reporting.
- HR Document Drafting We will assist in drafting and implementing workplace documentation, including:
- HR Policies and Procedures.
- Job Profiles.
- Employment contracts and letters of appointment.
- Independent contractor agreements.

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- Increase and promotion letters.
- Customized agreements and documentation.

Practice management involves decisions, actions and resource allocations to enable the provision of professional services to meet the objectives of the organisation.

The management of a medical practice requires understanding the needs of the health professionals, patients, non-medical staff and the community. Management processes involve planning, finance, technology application, information and most importantly, people.





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Affiliations and Memberships

Proud Member of











THANK YOU



Because, we're here to help

We are a healthcare management consultancy, here to help you with any medical or healthcare management needs you may have.

Address

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